

**NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM  
AWARDED VENDOR LIST**

<b>BID TITLE:</b> Science Supplies		<b>SPONSORING DISTRICT:</b> Bonsall Unified School District	
<b>BID NUMBER:</b> 2019-201B		<b>DISTRICT CONTACT:</b> Alexis Kohler	
<b>CONTRACT PERIOD:</b> January 1, 2019 thru December 31, 2019		(760) 631-5200 ext. 1007	
<b>MINIMUM QUANTITY FOR FREE FREIGHT:</b> \$50.00		alexis.kohler@bonsallusd.com	
<b>VENDOR NAME</b>	<b>ADDRESS</b>	<b>PHONE/FAX NUMBER WEBSITE</b>	<b>CONTACT NAME</b>
Acorn Naturalists	180 S. Prospect Ave., Suite 230 Tustin, CA 92780	800-422-8886 - Toll Free 800-452-2802 - Fax <a href="http://www.acornnaturalists.com">www.acornnaturalists.com</a>	Mika Stonehawk <a href="mailto:info@acornnaturalists.com">info@acornnaturalists.com</a>
Carolina Biological Supply Co.	2700 York Rd. Burlington, NC 27215 <b>Proposal No. P104999</b>	800-334-5551 - Toll Free 336-538-6330 - Fax <a href="http://www.carolina.com">www.carolina.com</a>	Elizabeth Stanfield <a href="mailto:elizabeth.stanfield@carolina.com">elizabeth.stanfield@carolina.com</a>
Fisher Science Education	4500 Turnberry Dr., Suite A Hanover Park, IL 60133 <b>Account #: 743651-001</b>	800-955-1177 - Toll Free 800-955-0740 - Fax <a href="http://www.fisheredu.com">www.fisheredu.com</a>	Roger Wedig 619-200-0944 <a href="mailto:roger.wedig@thermofisher.com">roger.wedig@thermofisher.com</a>
Flinn Scientific, Inc.	PO Box 219 Batavia, IL 60510 <b>Quote #: 192288</b>	800-452-1261 - Toll Free 877-452-1436 - Fax <a href="http://www.flinnsci.com">www.flinnsci.com</a>	Jim Nesbit <a href="mailto:flinn@flinnsci.com">flinn@flinnsci.com</a>
Frey Scientific	80 Northwest Blvd. Nashua, NH 03063 <b>Account #666630</b> <b>Contract #: 7788952368</b>	800-225-3739 - Toll Free 877-256-3739 - Fax <a href="http://www.freyscientific.com">www.freyscientific.com</a>	Sita Beasley 888-388-3224 <a href="mailto:sita.beasley@schoolspecialty.com">sita.beasley@schoolspecialty.com</a> <a href="mailto:customercare.frey@schoolspecialty.com">customercare.frey@schoolspecialty.com</a>
hand2mind, Inc.	500 Greenview Court Vernon Hills, IL 60061	800-445-5985 - Toll Free 800-382-9326 - Fax <a href="http://www.hand2mind.com">www.hand2mind.com</a>	Elizabeth Rodriguez 847-968-5216 <a href="mailto:orders@hand2mind.com">orders@hand2mind.com</a>
KLM Bio Scientific	8888 Clairemont Mesa Blvd., Suite D San Diego, CA 92123	858-571-5562 858-571-5587 <a href="http://www.labsuppliesusa.com">www.labsuppliesusa.com</a>	Lolizon Victorio <a href="mailto:loli@labsuppliesusa.com">loli@labsuppliesusa.com</a>
Nasco Education	901 Janesville Ave. Fort Atkinson, WI 53538-0901 <b>Quote #: 43305</b>	800-558-9595 - Toll Free 800-372-1236 - Fax <a href="http://www.eNasco.com">www.eNasco.com</a>	Jodie Surber <a href="mailto:quotes@eNasco.com">quotes@eNasco.com</a> <a href="mailto:orders@enasco.com">orders@enasco.com</a>

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<b>MINIMUM QUANTITY FOR FREE FREIGHT:</b> \$50.00	alexis.kohler@bonsallusd.com

VENDOR NAME	ADDRESS	PHONE/FAX NUMBER WEBSITE	CONTACT NAME
PASCO Scientific	10101 Foothills Blvd. Roseville, CA 95747 <b>Reference #: QT110081</b>	800-772-8700 - Toll Free 916-786-7565 - Fax <a href="http://www.pasco.com">www.pasco.com</a>	Greg Montgomery <a href="mailto:bids@pasco.com">bids@pasco.com</a>
School Outfitters	3736 Regent Ave. Cincinnati, OH 45227	800-260-2776 - Toll Free 800-494-1036 - Fax <a href="http://www.schooloutfitters.com">www.schooloutfitters.com</a>	Queenie Takougang <a href="mailto:queenie.takougang@schooloutfitters.com">queenie.takougang@schooloutfitters.com</a> <a href="mailto:sales@schooloutfitters.com">sales@schooloutfitters.com</a>
Southland Instruments, Inc.	PO Box 1517 Huntington Beach, CA 92647	800-862-0447 - Toll Free 714-893-3613 - Fax <a href="http://www.southlandinstruments.com">www.southlandinstruments.com</a>	Edward V. Mascio <a href="mailto:emascio@southlandinstruments.com">emascio@southlandinstruments.com</a>
VWR International DBA: Sargent Welch & Ward's Science	5100 West Henrietta Rd. PO Box 92912 Rochester, NY 14692-9012	800-727-4368 - Toll Free 800-676-2540 - Fax <a href="http://www.sargentwelch.com">www.sargentwelch.com</a>  800-962-2660 - Toll Free 800-635-8439 - Fax <a href="http://www.wardsci.com">www.wardsci.com</a>	Debbie Potalivo 858-232-1748 <a href="mailto:debbie.potalivo@vwr.com">debbie.potalivo@vwr.com</a> <a href="mailto:sargentwelchcs@vwr.com">sargentwelchcs@vwr.com</a> <a href="mailto:wardscs@vwr.com">wardscs@vwr.com</a>

SPECIFICATIONS BID FORM

The North County Educational Purchasing Consortium is seeking bids for science supplies and equipment for the period 1/1/19 through 12/31/19. The Consortium would like to have bids turned in based on discount rates off of list price in current catalogs. Please provide categories and percentage of discounts on bid form. All companies will factor in delivery costs on their bid percentages and percentages will hold firm for the duration of the 2019 calendar year to accommodate all orders from the Consortium. Items ordered from vendor must be delivered within ten (10) days unless other arrangements are made with ordering district.

Vendors submitting bids are required to indicate Catalog Numbers for which discount applies. In addition, catalogs will be forwarded to the Consortium Bid Administrator along with bid. Failure to comply will be considered non-responsive and bids will be rejected.

All equipment will be FOB District. All others will be awarded based on percentage basis.

CATEGORIES	BID PERCENTAGES
Biology	0 - 10%
Physics	0 - 10%
Earth Science	0 - 10%
Chemicals	0 - 10%
Furniture	N/A
Lab Apparatus & Supplies	0 - 10%
Equipment (i.e., Microscopes, cabinets, scales, etc.)	0 - 10%


Additional conditions or requirements:

Please see our attached Discount Policy and Shipping Terms.

Special order products also receive our standard discounts.

For large orders, contact us for a custom quote.

Exclusions: Product sets and website sale items are prediscounted and are not eligible for additional discounts.

Signed:   
 Authorized Legal Representative

Company: Acorn Naturalists

Date: 11/6/2018

**\*\* MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.\*\***



# ACORN NATURALISTS®



## Acorn Naturalists' Discount Policy and Shipping Terms

**All products in the Acorn Naturalists collection** are discounted 10% when ordering 10 or more of the same item, with the exception of product sets (which already have been discounted) and website sale items. In addition, some product series have "mix/match" pricing, giving you 10% off when ordering a total of 10 or more items.

All product prices, including shipping charges, stated in each catalog are guaranteed until the release of the next catalog (generally one year; potentially six months moving into 2019). For written bids, **product discount percentages will remain in effect** throughout the length of the bid contract.

**Shipping charges** are based on the pre-tax subtotal. For ground delivery anywhere in the United States, for orders under \$70.00 add \$6.95; on orders between \$70.00 - \$800.00 add 10%; on orders between \$800.00 - \$2,000.00 add 7%; and on orders that exceed \$2,000.00 add 5%. For information on other shipping arrangements or international orders, please call or visit our website.



**Resources for the Trail and Classroom®**

180 So. Prospect, Suite 230, Tustin, CA 92780

Phone (714) 838-4888 Fax (714) 838-5869 [www.acornnaturalists.com](http://www.acornnaturalists.com)

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All equipment will be FOB District. All others will be awarded based on percentage basis.

CATEGORIES	BID PERCENTAGES
Biology	5%
Physics	5%
Earth Science	5%
Chemicals	5%
Furniture	0%
Lab Apparatus & Supplies	5%
Equipment (i.e., Microscopes, cabinets, scales, etc.)	5%

Additional conditions or requirements:

Please see attached Carolina Proposal Letter for discount exclusions and freight terms. Pricing is a discount from list unit price at www.carolina.com.

Exclusions: Please see attached Carolina Proposal Com. letter for discount exclusions and freight terms.

Signed: Elizabeth J. Stanfield  
 Elizabeth J. Stanfield  
 Contract and B2B Manager  
 Authorized Legal Representative

Company: Carolina Biological Supply Co.

Date: 11/6/18

**\*\* MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.\*\***

11/6/2018

Alexis Kohler  
Purchasing & Risk Management Director  
North County Educational Purchasing Consortium  
31505 Old River Road  
Bonsall, CA 92003

Dear Ms. Kohler:

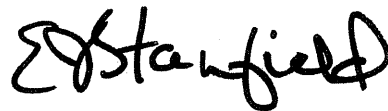
We propose to furnish all of your requirements as selected from our catalogs and web site for the period of 1/1/2019 to 12/31/2019, all in accordance with the following terms and conditions.

- a) Purchase orders shall be issued to cover requirements from time to time and shall reference to this Proposal No. **P104999**.
- b) Prices shall be as listed on our web site, [www.carolina.com](http://www.carolina.com), less a 5% discount. Furniture items and accessories and Distance Learning Kits are excluded from our discount offer.
- c) Our web site, [www.carolina.com](http://www.carolina.com), offers the ability to receive your contract pricing, use a Purchase Order, and receive tax-exemption if qualified. To enable these features on your Carolina Online Account, please call Customer Service at 800.334.5551 (8am to 8pm, ET, Monday-Friday) before creating your own Carolina Online Account.
- d) On orders of \$200.00 or more, prices will be freight prepaid except on living, perishable, hazardous chemicals, kits containing hazardous chemicals, drop ship items, and preserved specimens. Freight prepaid shipments are cheapest/best way. Motor freight shipments are dock delivery only. Inside delivery for motor freight shipments and expedited shipping methods are an additional charge. Shipping and handling charges will be added to all orders less than \$200.00.
- e) This proposal cannot be used in conjunction with any other bid responses, phone or written quotations, price agreements or promotions. **Smithsonian STC™ products and Building Blocks of Science® will be sold at list price with no discount and freight charges will be added to the billing invoice.**
- f) Invoices shall be rendered for each individual shipment with corresponding packing list included with each delivery. Our terms are net 30 days.
- g) Please provide, upon award of contract, a list of all schools and addresses participating in this contract. This information is very important and will insure all schools receive contract pricing.
- h) A form has been included with this proposal letter to help facilitate this request. Please photocopy the form if more sheets are needed. If your school district already has a separate form of all participating schools please feel free to use it, and discard the form we have included. Please mail or fax the forms to the address or fax number at the top of the form, Attn. Quotation Department.

We are pleased to submit this proposal with our assurance that the basis of the prices offered and the method of billing will afford you the lowest cost, in as much as all guess-work and contingencies to cover estimated weight and transportation costs, normally considered in specified quotation, are eliminated.

Your interest is appreciated, and we hope that we may be of assistance to you in the future. Please make sure our Proposal Number **P104999** appears on all purchase orders and correspondence.

Sincerely,

A handwritten signature in black ink that reads "E Stanfield". The signature is written in a cursive, somewhat stylized font.

Elizabeth Stanfield  
Contract and B2B Manager

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All equipment will be FOB District. All others will be awarded based on percentage basis.

CATEGORIES	BID PERCENTAGES
Biology	30%
Physics	30%
Earth Science	30%
Chemicals	30%
Furniture	30%
Lab Apparatus & Supplies	30%
Equipment (i.e., Microscopes, cabinets, scales, etc.)	30%

**Additional conditions or requirements:**

30% off Catalog Pricing from the "Fisher Science Education 2019 General Catalog through 12/31/2019. Starting 1/1/2020, discount will be off the current published list prices.

Exclusions: Discount excludes non-catalog, special order, sale/clearance items and items that end with "ND". Free Freight on all orders , excluding Live, Hazardous, Motor Freight Items and expedited shipping.

Signed: DC  
 Authorized Legal Representative

Company: Fisher Scientific Company LLC

Date: 11/5/18

**\*\* MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.\*\***





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**NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM, CA**  
**2019 Pricing Agreement**  
**Bid # 2019-201B Science Supplies**

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Fisher Science Education is pleased to offer the following discount program:

**Discount:** **30% off** Catalog Pricing from the "Fisher Science Education 2019 General Catalog" through 12/31/19. Starting 01/01/2020, discount will be off the current published list prices. Discount **excludes** non-catalog, special order, sale/clearance items and items that end with "ND". Catalog pricing is updated every January of the subsequent year.

**Freight:** Free Freight on all orders **excluding** Live, Hazardous, Motor Freight Items and Expedited shipping.

- *A hazardous materials surcharge of \$15.00 per order will be charged where applicable.*
- *Motor freight ("MF" suffix items) charges are calculated on the type of delivery required and weight of the item at the time of your order.*

**Valid dates:** **January 1, 2019 through December 31, 2019**

**Terms:** Discounts Apply to Current Catalog Prices Only and are not Applicable to Sale Items or Special Quotations

**Reference#:** **743651-001**

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District specific pricing is available to registered users at [www.fisheredu.com](http://www.fisheredu.com). Please visit us online or contact your Sales Representative for details on how to activate your account.

**Your dedicated Fisher Science Education Sales Representative is:**

**Roger Wedig**  
**Phone:** 619-200-0944  
**Fax#:** 800-955-0740  
**E-mail:** [Roger.wedig@thermofisher.com](mailto:Roger.wedig@thermofisher.com)

Fisher Science Education  
4500 Turnberry Drive  
Hanover Park, IL 60133

Phone: 800-955-1177  
FAX: 800-955-4763  
E-Mail: [fse.discounts@fisheredu.com](mailto:fse.discounts@fisheredu.com)

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All equipment will be FOB District. All others will be awarded based on percentage basis.

CATEGORIES	BID PERCENTAGES
Biology	0 - \$4999.99 12% \$5000.00 - \$24,999.99 18% \$25000.00 or more 24%
Physics	}
Earth Science	
Chemicals	
Furniture	
Lab Apparatus & Supplies	
Equipment (i.e., Microscopes, cabinets, scales, etc.)	}

Additional conditions or requirements:

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Exclusions: PLEASE SEE INCLUDED FLINN QUOTE FORM FOR EXCEPTIONS TO DISCOUNT AND FREE SHIPPING.

Signed: *Jim Nash*  
 Authorized Legal Representative

Company: FLINN SCIENTIFIC INC

Date: 11-6-2018

**\*\* MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.\*\***

# Flinn Scientific, Inc.

"Your Safer Source for Science Supplies"

P.O. Box 219 flinn@flinnsci.com  
Batavia, IL 60510 www.flinnsci.com  
(800) 452-1261 FEIN No. 36-2926914

## Quotation

Flinn Quote Number: 192288

Quote Date: 11/12/2018

### Quote For:

NORTH COUNTY ED PURCH CONSORT  
ALEXIS KOHLER  
31505 OLD RIVER ROAD  
BONSALL CA 92003

Freight Terms: FOB DESTINATION

Payment Terms: Net 30 Days

Expiration Date: 12/31/2019

Customer RFQ: 2019-201B

Page: 1

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### PREFERRED CUSTOMER PURCHASING CONTRACT

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Flinn Scientific, Inc. is honored to offer you the following quote terms which apply to most items in the Flinn Chemical and Biological Reference Manual:

#### Discount:

Sliding Discount Scale on Most Flinn Catalog Items

Order Amount up to \$4,999.99	12.000% discount
Order Amount between \$5,000.00 and \$24,999.99	18.000% discount
Order Amount above \$25,000.00	24.000% discount

#### Freight:

Free Shipping on Most Catalog Items

Minimum Order Amount to Qualify for Free Freight: No Minimum

#### Exceptions to Discount:

Live Material  
Lab Furniture  
The Flinn Spectrophotometer (AP7026) & Accessories  
Computer Software  
Technology Products  
E-Learning

#### Exceptions to Free Freight:

Live Material  
Lab Furniture  
Hazardous Material Surcharges  
Items Requiring Truck Freight  
Technology Products

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Note standard exceptions.

By: **Jim Nesbit**  
Quote Coordinator

Please reference the Flinn Quote Number on your order.

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Biology	35%
Physics	35%
Earth Science	35%
Chemicals	35%
Furniture	35%
Lab Apparatus & Supplies	35%
Equipment (i.e., Microscopes, cabinets, scales, etc.)	35%

Additional conditions or requirements:

Please see attached discount letter.

Exclusions: Please see attached discount letter.

Signed:   
 Authorized Legal Representative

Company: Frey Scientific/ School Specialty Inc.

Date: 11/09/2018

**\*\* MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.\*\***



November 9, 2018

Bonsall unified School District  
31505 Old River Road  
Bonsall, CA 92003

**Account # 666630**

**Frey Scientific** is pleased to offer the following catalog discount for Science Supplies and Equipment:

**Bid Number: 2019-201B Science Supplies**

**Discount:** List Price Less 35% on **Supply** items.

All discounts apply to the current year catalogs which are located on the School Specialty website at: <http://catalogs.schoolspecialty.com>. If you have not received your catalog, you can request a copy on the site as well.

\*(All catalogs may contain a limited number of items that are listed as "Net Price" and not eligible for any discounts. These items are indicated by an "N" prefix in the item number. Also excluded is any catalog that bears notation: no other discounts apply)

**Exclusions:** No discount on SSI, Delta, CPO, FOSS or Frey Scientific Exclusive Products with a prefix of "N" or "LN". Discount does not apply to any other School Specialty Catalogs or Flyers.

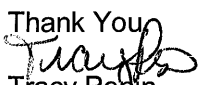
**Contract Period:** January 1, 2019 through December 31, 2019.

**Shipping:**

Ship to Location	Item Prefix	Shipping Charge
48 States-Parcel Orders	9 & 5	Free Shipping
48 States-Non-Parcel Orders	6	Free Shipping

**\*\*Live specimens (prefix L) and Hazardous materials (prefix H) may incur additional charges. Please refer to [www.freyscientific.com](http://www.freyscientific.com) for more information.**

**Contract:** Your contract # is **7788952368**. Please use this number on all purchase orders to ensure your guaranteed pricing

Thank You  
  
Tracy Pepin  
Bid Coordinator

W6316 Design Dr. Greenville, WI 54942  
**Bids:** [bidwestnotices@schoolspecialty.com](mailto:bidwestnotices@schoolspecialty.com) Phone: 800-554-7632 \* Fax: 800-675-1775  
**Orders / Customer Service:** Ph. 800-225-3739 \* Fax 877-256-3739  
Email: [customercare.frey@schoolspecialty.com](mailto:customercare.frey@schoolspecialty.com)  
**Website:** <http://freyscientific.com/>



### Contact Information

- **Questions regarding this offer:**  
**Tracy Pepin**  
W6316 Design Drive  
Greenville, WI 54942  
Phone (800) 554-7632  
Fax (800) 675-1775  
Email: [bidwestnotices@schoolspecialty.com](mailto:bidwestnotices@schoolspecialty.com)
- **Territory Sales Manager**  
**Sita Beasley**  
Phone: (888) 388-3224  
Fax: (800) 242-3432  
Email: [Sita.Beasley@schoolspecialty.com](mailto:Sita.Beasley@schoolspecialty.com)
- **Customer Care:**  
\*Questions regarding order status,  
shipment status, damages, shortages\*  
**Attn: Customer Care Department**  
80 Northwest Blvd.  
Nashua, NH 03063  
800-225-3739  
877-256-3739  
Email: [customer-care.frey@schoolspecialty.com](mailto:customer-care.frey@schoolspecialty.com)
- **Order Processing:**  
\*To place your order\*  
**Attn: Order Department**  
80 Northwest Blvd.  
Nashua, NH 03063  
800-225-3739  
877-256-3739  
Email: [customer-care.frey@schoolspecialty.com](mailto:customer-care.frey@schoolspecialty.com)
- **Payment Remit To:**  
**School Specialty Inc.**  
32656 Collection Center Dr.  
Chicago, IL 60693-0326

W6316 Design Dr. Greenville, WI 54942

**Bids:** [bidwestnotices@schoolspecialty.com](mailto:bidwestnotices@schoolspecialty.com) Phone: 800-554-7632 \* Fax: 800-675-1775

**Orders / Customer Service:** Ph. 800-225-3739 \* Fax 877-256-3739

Email: [customer-care.frey@schoolspecialty.com](mailto:customer-care.frey@schoolspecialty.com)

**Website:** <http://freyscientific.com/>

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All equipment will be FOB District. All others will be awarded based on percentage basis.  
 Free ground shipping is applied to all orders. FedEx Next Day, Second Day & 3 Day Select are excluded from free shipping terms.  
 Delivery in 5-7 business days on in stock items, 30 days on back orders.

CATEGORIES	BID PERCENTAGES
Biology	15%
Physics	15%
Earth Science	15%
Chemicals	N/A
Furniture	15%
Lab Apparatus & Supplies	15%
Equipment (i.e., Microscopes, cabinets, scales, etc.)	15%

STEM kits 15%  
 Additional conditions or requirements:

**The offered discount also applies to all items found in our current catalog. To ensure each district receives the bid discount and free shipping, please reference "NCEPC#2019-201B" on all Purchase Orders.**

Exclusions: Professional Development, ETA hand2mind Custom and Publisher-Aligned Kits including but not limited to National Geographic NGSS Kits, Discovery Education STEM Camp kits, Curriculum Associates Ready Mathematics kits, National and North Carolina 4-H kits, and kits for use with Great Minds' Eureka Math Curriculum are excluded from catalog discount. Special promotions, sale items, quotes, brochures and bid prices (prefixed by BD) are excluded from further discounts.

Signed: Elizabeth Rodriguez  
 Authorized Legal Representative

Company: hand2mind, Inc. dba ETA hand2mind

Date: 11/2/18

ETA hand2mind will replace damaged or defective materials within 30 days of your receipt of goods. Call 800-445-5985 for a return authorization number (RMA). Customer errors must be **MUST BE COMPLETED, SIGNED AND RETURNED WITH BID** \*\* returned shipping pre-paid within 30 days for full credit. A 25% restocking fee may be charged on items returned after 30 days. Merchandise is warranted for one year from date of purchase. Merchandise that does not meet with your approval may be returned in resalable condition within 30 days of receipt of shipment for credit or exchange. Computer software and videotapes must be returned unopened. Page - 17 Defective software or videos will be exchanged for an identical item.

Discounts are fixed for the term of the bid, contract or agreement and apply to the current catalog in place at the time an order is placed. Special promotions, quotes, brochures, sale items, and bid prices (prefixed by BD) are excluded from further discounts. Pricing in a current catalog expires

SPECIFICATIONS BID FORM

The North County Educational Purchasing Consortium is seeking bids for science supplies and equipment for the period 1/1/19 through 12/31/19. The Consortium would like to have bids turned in based on discount rates off of list price in current catalogs. Please provide categories and percentage of discounts on bid form. All companies will factor in delivery costs on their bid percentages and percentages will hold firm for the duration of the 2019 calendar year to accommodate all orders from the Consortium. Items ordered from vendor must be delivered within ten (10) days unless other arrangements are made with ordering district.

Vendors submitting bids are required to indicate Catalog Numbers for which discount applies. In addition, catalogs will be forwarded to the Consortium Bid Administrator along with bid. Failure to comply will be considered non-responsive and bids will be rejected.

All equipment will be FOB District. All others will be awarded based on percentage basis.

CATEGORIES	BID PERCENTAGES
Biology	LIVING MATERIALS - 20% PRESERVED MATERIALS - 12%
Physics	18%
Earth Science	18%
Chemicals	10%
Furniture	NO BID
Lab Apparatus & Supplies	20%
Equipment (i.e., Microscopes, cabinets, scales, etc.)	18%

Additional conditions or requirements:

DISCOUNTS ARE OFF OUR ONLINE (WEBSITE) CATALOG

WWW.LABSUPPLIESUSA.COM

FREE SHIPPING ON ALL ORDERS EXCEPT REGULATED CHEMICALS

Exclusions:

REGULATED CHEMICALS WILL HAVE HAZARDOUS FEE. NON REGULATED CHEMICALS SHIP FREE

Signed:

Authorized Legal Representative

Company:

KLM Bio Scientific

Date:

10-31-2018

**\*\* MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.\*\***



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CATEGORIES	BID PERCENTAGES
Biology	20%
Physics	20%
Earth Science	20%
Chemicals	20%
Furniture	20%
Lab Apparatus & Supplies	20%
Equipment (i.e., Microscopes, cabinets, scales, etc.)	20%

Additional conditions or requirements:  
SEE ATTACHED LIST

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Exclusions: READY-OR-NOT TOT AND ACCESSORIES, STEM 101 KITS, XENOPUS FROGS, LIVE MATERIAL COUPON CARDS AND ITEMS WITH AN "NA" OR "NZ" PREFIX ARE NOT DISCOUNTED.

Signed: Jodie Smber  
Authorized Legal Representative

Company: NASCO EDUCATION LLC

Date: 11/01/18

**\*\* MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.\*\***

**Catalog Discount For:**

NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM  
BONSALL UNIFIED SCHOOL DISTRICT  
BID #2019-201B (SCIENCE SUPPLIES)

**Nasco Quote Number: 43305**

Valid: 01/01/19-12/13/19

**Nasco Catalogs:**

SCIENCE

**Discount Off Unit Price:**

20%

**\$50.00 minimum order requirement after discount is applied to receive free shipping\***

**TERMS:** Net 30 days, with approved credit

**DELIVERY:** Approximately 7-10 business days upon receipt of order

**FREE SHIPPING:** Nasco pays ground shipping to school facilities except for live material ("LM" prefix), or items with a truck logo (🚚). Truck shipments are dock delivery, Call 1-800-558-9595 for answers to your shipping questions.

**NOTE:**

- Catalogs are mailed annually to teachers upon publication, or visit us at [www.eNasco.com](http://www.eNasco.com) to browse our complete product offering.
- For instructions on how to use your quote online, please visit <https://www.enasco.com/how-to-use-my-quote-number>
- Ready-or-Not Tot® and accessories, STEM 101 Kits, NICERC Kits, *Xenopus* frogs, live material coupon cards and items with an "NA" or "NZ" prefix are not discounted.
- A hazardous material surcharge will be added to items with a black diamond (◆) or D.O.T. symbol.
- Discounts are off current unit price. Qualifying orders will automatically receive the quantity price if lower than the discounted unit price.
- Discounts not valid with any other coupons, offers, sale flyers, or website promotions.
- All other catalog terms apply.
- Please include quote number on all orders.
- \*Hawaii and Alaska not included. Please contact associate for details.



Justin Jeffrey  
Contract Sales Manager

SPECIFICATIONS BID FORM

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All equipment will be FOB District. All others will be awarded based on percentage basis.

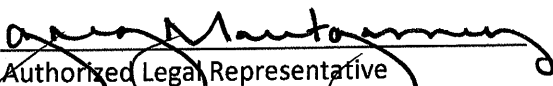
CATEGORIES	BID PERCENTAGES
Biology	3%
Physics	3%
Earth Science	3%
Chemicals	N/A
Furniture	N/A
Lab Apparatus & Supplies	3%
Equipment (i.e., Microscopes, cabinets, scales, etc.)	3%

Additional conditions or requirements:

Please reference "QT110081" on ALL Purchase Orders to PASCO scientific.

PASCO will offer FREE shipping and handling on ALL orders for the NCEPC contract.

Exclusions: All items with the prefix of EC,EP,EX,PK,SE,SF,SN are excluded from discounted pricing.

Signed:   
 Authorized Legal Representative  
 Company: PASCO scientific

Date: 11/6/18

**\*\* MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.\*\***

SPECIFICATIONS BID FORM

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CATEGORIES	BID PERCENTAGES
Biology	N/A
Physics	N/A
Earth Science	N/A
Chemicals	N/A
Furniture	2%
Lab Apparatus & Supplies	2%
Equipment (i.e., Microscopes, cabinets, scales, etc.)	2%

Additional conditions or requirements:

See Attached

Exclusions:

See Attached

Signed:

  
 Authorized Legal Representative

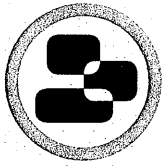
Company:

School Outfitters

Date:

11-5-2018

**\*\* MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.\*\***



**SCHOOL  
OUTFITTERS**

*Furnishing great  
places to learn:*

**November 8, 2018**

**Hello Alexis,**

**This is our submission for your Catalog Discount Bid # 2019-201B for Science Supplies. We are offering you a 2% discount (call for quote) off our already discounted prices on our website [www.schooloutfitters.com](http://www.schooloutfitters.com). Please let us know if you have any questions at all or need anything else. Thank you for the opportunity to quote this for you and please keep School Outfitters in mind for any future projects! If you have any questions or wish to place an order please call the School Outfitters Sales Department to receive your contracted price:**

**School Outfitters Sales Department  
1-800-260-2776  
1-800-494-1036 (fax)  
[sales@schooloutfitters.com](mailto:sales@schooloutfitters.com)  
<http://www.schooloutfitters.com>**

**Thank you,**

**Queenie Takougang  
National Contracts Specialist**

**School Outfitters-Furnishing great places to learn  
3736 Regent Avenue  
Cincinnati, OH 45212-3724  
1-855-619-3281 (phone)  
1-855-619-3282 (fax)  
[queenie.takougang@schooloutfitters.com](mailto:queenie.takougang@schooloutfitters.com)  
<http://www.schooloutfitters.com>**

E. [sales@schooloutfitters.com](mailto:sales@schooloutfitters.com)

I. [www.schooloutfitters.com](http://www.schooloutfitters.com)

P. 800.260.2776

F. 800.494.1036

PO Box 141231

Cincinnati, Ohio 45250-1231

SPECIFICATIONS BID FORM

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CATEGORIES	BID PERCENTAGES
Biology	
Physics	
Earth Science	
Chemicals	
Furniture	
Lab Apparatus & Supplies	
Equipment (i.e., Microscopes, cabinets, scales, etc.)	** See attached

Additional conditions or requirements:

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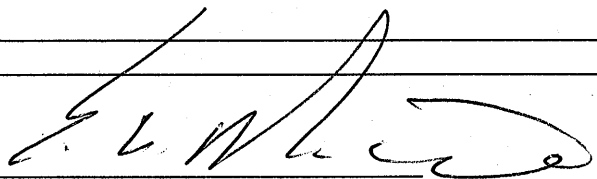


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Exclusions: \_\_\_\_\_

Signed:   
 Authorized Legal Representative

Company: Southland Instruments, Inc.

Date: 11-09-18

**\*\* MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.\*\***

SOUTHLAND INSTRUMENTS INC.

BID # 2019-201B      NORTH COUNTY EDUCATIONAL PC

*CATEGORY – SCIENCE SUPPLIES & EQUIPMENT*

\*\* THESE DISCOUNTS APPLY TO MANUFACTURERS MSRP PUBLISHED

LIST PRICE      FIND AT URL : WWW.SOUTHLANDINSTRUMENTS.COM

MANUFACTURER	QUANTITIES	DISCOUNT
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MICROSCOPES:

\*\*

SWIFT	ANY QUANTITY	LESS 25%
NATIONAL	ANY QUANTITY	LESS 25%
LEICA	ANY QUANTITY	LESS 15%
ACCU-SCOPE	ANY QUANTITY	LESS 25%
KEN-A-VISION	ANY QUANTITY	LESS 20%
LABOMED	ANY QUANTITY	LESS 20%
MEIJI TECHNO	ANY QUANTITY	LESS 15%
MOTIC	ANY QUANTITY	LESS 15%
WALTER PRODUCTS	ANY QUANTITY	LESS 20%

VIDEO , DIGITAL, AND DOCUMENTATION CAMERAS: \*\*

MICRO-VID HD	ANY QUANTITY	LESS 10%
KEN-A-VISION (FLEX CAMS)	ANY QUANTITY	LESS 25%
MOTICAM	ANY QUANTITY	LESS 10%
HOVER CAM	ANY QUANTITY	LESS 10%

PO BOX 1517

HUNTINGTON BEACH, CALIF. 92647

TOLL FREE 800 862-0447      FAX 714 893-3613

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(Please see attached)  
Price Sheet

All equipment will be FOB District. All others will be awarded based on percentage basis.

Ward's Science

CATEGORIES	BID PERCENTAGES
Biology <i>www.wardsci.com catalog - 2018 Ward's Science</i>	18%
Physics <i>www.wardsci.com catalog - 2018 Ward's Science</i>	18%
Earth Science <i>www.wardsci.com catalog - 2018 Ward's Science</i>	18%
Chemicals <i>www.wardsci.com catalog - 2018 Ward's Science</i>	18%
Furniture <i>www.wardsci.com catalog - 2018 Ward's Science</i>	18%
Lab Apparatus & Supplies <i>www.wardsci.com catalog - 2018 Ward's Science</i>	18%
Equipment (i.e., Microscopes, cabinets, scales, etc.) <i>www.wardsci.com, 2018 Ward's Science Catalog</i>	18%

Additional conditions or requirements:

~~FOB shipping - Free ground shipping on orders. Free ground shipping excludes overnight/expedited shipments, all items shipped by motor freight + live + temperature sensitive materials - Hazardous surcharges will be charged one (1) flat fee of \$27.50 per order, per shipping location.~~

Exclusions: ~~All items designated with a price ending in a "9" (i.e. \$1.09, \$5.49, \$12.89 etc) will not be eligible for the noted discount. All items with a list price ending in a "9" will not be eligible for the noted discount.~~

\* Annual catalog/price updates in January of each new calendar year.\*

Signed: *M. K. [Signature]*  
Authorized Legal Representative

Company: WWR International LLC - Ward's Science

Date: 1/1/2018

**\*\* MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.\*\***



SPECIFICATIONS BID FORM

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All equipment will be FOB District. All others will be awarded based on percentage basis.

(Please see attached) price sheet

Sargent Welch

CATEGORIES	BID PERCENTAGES
Biology <i>www.sargentwelch.com catalog - Sargent Welch 2018</i>	33%
Physics <i>www.sargentwelch.com catalog - Sargent Welch 2018</i>	33%
Earth Science <i>www.sargentwelch.com catalog - Sargent Welch 2018</i>	33%
Chemicals <i>www.sargentwelch.com catalog - Sargent Welch 2018</i>	33%
Furniture <i>www.sargentwelch.com catalog - Sargent Welch 2018</i>	33%
Lab Apparatus & Supplies <i>www.sargentwelch.com catalog - Sargent Welch 2018</i>	33%
Equipment (i.e., Microscopes, cabinets, scales, etc.) <i>www.sargentwelch.com / 2018 Sargent Welch catalog</i>	33%

Additional conditions or requirements:

~~FOB shipping - Free ground shipping on orders. Free ground shipping excludes expedited shipping, all items shipped by motor freight + live + temperature sensitive items. Hazardous surcharges will be charged (1) one flat fee of \$27.50 per order, per location.~~

~~Exclusions: All products designated with a "9" price ending (i.e. .09, \$5.49, \$12.89 etc) will not be eligible for the noted discount & will ship at list price.~~

~~\* Annual catalog/pricing update in January of each new calendar year.~~

Signed: *[Signature]*  
Authorized Legal Representative

Company: VWR International LLC - Sargent Welch

Date: 11/12/2018

**\*\* MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.\*\***



5100 West Henrietta Road  
Post Office Box 92912  
Rochester, New York  
14692-9012

800 727-4368  
sargentwelch.com



5100 West Henrietta Road  
Rochester, NY 14586

**ATTACHMENT – Pricing Sheet – North County Purchasing Consortium, CA  
Bid# 2019-201B, Science Supplies**

**SARGENT WELCH DISCOUNT OFFERING:**

**Discount:** 33%

Per the terms of the agreement, North County Purchasing Consortium members, will be entitled to a 33% discount off current year, 2018, catalog & website list prices, [www.sargentwelch.com](http://www.sargentwelch.com).

**Note:** All items designated with a price ending in a "9" (i.e. \$xx.09, \$5.49, \$12.89, etc.) will not be eligible for the noted discount. "9" ended prices will ship at list price. All clearance items found on the Sargent Welch website will be excluded from the noted discount.

**Freight**

F.O.B Destination. North County Purchasing Consortium members will have free ground shipping on all orders, delivery 7-10 days ARO. Free ground shipping excludes expedited shipments, all items shipped by motor freight and live & temperature sensitive materials.

**Hazardous surcharges** will be charged one (1) flat fee of \$27.50 per order, per shipping location.

**WARD'S SCIENCE DISCOUNT OFFERING:**

**Discount:** 18%

Per the terms of the agreement, North County Purchasing Consortium members will be entitled to a 18% discount off current year, 2018, catalog & website list prices, [www.wardsci.com](http://www.wardsci.com). **Note:**

All items designated with a price ending in a "9" (i.e. \$xx.09, \$5.49, \$12.89, etc.) will not be eligible for the noted discount. "9" ended prices will ship at list price. All clearance items found on the Ward's Science website will not be eligible for the noted discount.

**Freight**

F.O.B Destination. North County Purchasing Consortium members will have free ground shipping on all orders, delivery 7-10 days ARO. Free ground shipping excludes expedited shipments, all items shipped by motor freight and live & temperature sensitive materials.

**Hazardous surcharges** will be charged one (1) flat fee of \$27.50 per order, per shipping location.

**Note: Annual catalog/price updates in January of each new calendar year.**

**Sales Representative:**

**Debbie Potalivo**

**Ph# 858-232-1748**

**Email – [Debbie.potalivo@vwr.com](mailto:Debbie.potalivo@vwr.com)**