



NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM AWARDED VENDOR LIST

BID TITLE: Art Supplies & Equipment Grade 7-12 **SPONSORING DISTRICT:** Ramona Unified School District **DELIVERY A.R.O.:** 30 DAYS

BID NUMBER: 2018-4 **DISTRICT CONTACT:** Doris Fitzpatrick **MIN QTY FOR FREE FREIGHT:** \$100
(See Notes)

CONTRACT PERIOD: 1/1/2019 – 12/31/2019 **PH:** (760) 787-2036 **FAX:** (760) 788-0337 **Email:** dfitzpatrick@ramonausd.net

VENDOR NAME	ADDRESS	PHONE/FAX NUMBERS	CONTACT NAME	Notes:
BLICK ART MATERIALS, LLC **Reference #QD20000	P O BOX 1267 GALESBURG, IL 61402-1267	Phone: (800) 704-7744 Ph Orders: (800)447- 8192 Fax: (800) 621-8293	Heather Havens Contracts@dickblick.com Orders: PurchaseOrders@dickblick.com	Free Shipping over \$49 (See Exclusions)
DISCOUNT SCHOOL SUPPLY ** Reference #NCEPC	20 RYAN RANCH ROAD #200 MONTEREY, CA 93940	Phone: (800) 836-9515 Fax: (800) 993-3609	Lydia Wilson bids@discountschoolsupply.com	Free shipping over \$99 (See Exclusions)
NASCO EDUCATION **QUOTE # 35525	901 JANESVILLE AVE FORT ATKINSON, WI 53538	Phone: (800) 558-9595 Fax: (800) 372-1236	Justin Jeffrey info@eNasco.com	Free Shipping over \$99 (See Exclusions)
ORIENTAL TRADING CO, INC **Customer #726716	4206 S 108 th ST OMAHA, NE 68137	Phone: (800) 228-0038 Fax: (877) 564-4440	Cydney Ledesma npsbids@oriental.com orders@oriental.com	Free Shipping over \$100 (See Deviations)
S&S WORLDWIDE ** Bid #2018-4%	75 MILL ST COLCHESTER, CT 06415	Phone: (800) 642-7354 Fax: (800) 432-2842	Keith A. Snow bids@ssww.com	

****WHEN PLACING ORDERS, PLEASE REFERENCE THE NUMBERS UNDER THE VENDOR'S NAME ON ALL PURCHASE ORDERS**



NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM AWARDED VENDOR LIST

BID TITLE: Art Supplies & Equipment Grade 7-12	SPONSORING DISTRICT: Ramona Unified School District	DELIVERY A.R.O.: 30 DAYS
BID NUMBER: 2018-4	DISTRICT CONTACT: Doris Fitzpatrick	MIN QTY FOR FREE FREIGHT: \$100 (See Notes)
CONTRACT PERIOD: 1/1/2019 – 12/31/2019	PH: (760) 787-2036	FAX: (760) 788-0337
Email: dfitzpatrick@ramonausd.net		

VENDOR NAME	ADDRESS	PHONE/FAX NUMBERS	CONTACT NAME	NOTES
SCHOOL OUTFITTERS	3736 REGENT AVE CINCINNATI, OH 45212-3724	Phone: (800) 260-2776 Fax: (800) 494-1036	Jamie Buchanan contracts@schooloutfitters.com sales@schooloutfitters.com	
SCHOOL SPECIALTY **Bid #7788810096	W6316 DESIGN DRIVE GREENVILLE, WI 54942	Phone: (800) 554-7632 Fax: (800) 675-1775	Stephanie Laird bidwestnotices@schoolspecialty.com orders@schoolspecialty.com	
SOUTHWEST SCHOOL & OFFICE SUPPLY CO	3790 DE FOREST CIRCLE JURUPA VALLEY, CA 91752	Phone: (800) 227-7159 Fax: (909) 980-7159	Aja Stickler aja@southwestschool.com	

****WHEN PLACING ORDERS, PLEASE REFERENCE THE NUMBERS UNDER THE VENDOR'S NAME ON ALL PURCHASE ORDERS**

Board Approval Date: 12/12/2018

Revision Date:

RAMONA UNIFIED SCHOOL DISTRICT
720 NINTH STREET, RAMONA, CA 92065
Phone: 760-787-2036 Fax: 760-788-0337

DATE: October 12, 2018

SUBJECT: Bid #2018-4 FOR: Art Supply & Equipment Bid - Grades 7-12

BID OPENING: November 9, 2018 TIME: 2:00 p.m.

Please bid your lowest prices/discounts for the items or services on the attached sheets. Before bidding please read the INSTRUCTIONS, SPECIAL PROVISIONS, BID SHEETS, AND SPECIAL TERMS AND CONDITIONS which are attached.

Submit all bids in a sealed envelope showing the Bid Number, opening date, and opening time. Bid must reach the Purchasing Department at the address, date and time listed in the NOTICE TO BIDDERS.

If further information is desired, please call the Purchasing Department at 760-787-2036.

NOTE: BIDS SUBMITTED BY FAX ARE NOT ACCEPTABLE
This form is to be submitted with your bid.

The undersigned hereby proposes and agrees to furnish and deliver the goods or services as bid in accordance with the terms, conditions, specifications, and prices herein quoted. Bid is subject to cash discount of 0 % 30 days.
FIRM NAME: Blick Art Materials, LLC

SIGNED BY: Heather B. Howens
(Manual signature by authorized legal representative—unsigned bids will be rejected)

TITLE: Institutional Sales Manager DATE: 11/6/18

ADDRESS: Po Box 1267, Galesburg, IL 61402

PHONE #: 800-704-7744 FAX #: 800-621-8293

E-MAIL: Contracts@dickblick.com

Specifications Bid Form

The North County Educational Purchasing Consortium is seeking Art Supply & Equipment Grades 7-12 bids for the period **January 1, 2019 through December 31, 2019**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

See attached discount offer letter for clarifications + exclusions.

List catalogs that apply to discount:

2019 Blick Materials for Art Education (currently in print - 2018 catalog provided)

Exclusions: Drop Shipped items excluded. See attached letter for full details.

Freight % to be added on orders under \$100: 0 % *see exceptions
 under \$49: \$9.95 Flat Fee

CATEGORIES	BID PERCENTAGES
Art Supplies/Equipment	20% see exclusions

Signed: Heather B. Havens
 Authorized Legal Representative

Typed Name: Heather Havens

Company: Blick Art Materials, LLC

Date: 11/6/18

****Must be completed, signed and returned with bid****

BLICK[®] art materials

PO Box 1267 Galesburg IL 61402-1267
Orders 800-447-8192
Contracts 800-704-7744

DickBlick.com
Fax 800-621-8293

Blick Art Materials Catalog Discount

November 6, 2018

Bid Reference: 2018-4 Art Supply & Equipment Bid -
Grades 7-12
Opening Date/Time: 11/9/18, 2pm

Ramona Unified School District
North Co Educational Purchasing Consortium
Attn: Doris Fitzpatrick, Bid Administrator/Purchasing
20 Ninth St
Ramona, CA 92065

Thank you for the opportunity to respond to this bid. Blick is pleased to offer a 20% discount to your members. To ensure the discount is applied to your orders correctly, please reference discount code QD20000 at the time of order.

Discount Terms

- Catalog "EACH" price less 20%
- Valid from Blick's current Materials for Art Education annual catalog only (Item numbers will begin with **C** for 2018. Letters will change annually between A, B, or C)
- **Free freight on orders of \$49 or more after discount** (See below for exclusions)
- **Force Majeure Statement:** Due to potential tariff changes in 2019 and market conditions beyond Blick's control, we reserve the right to increase catalog prices on impacted products during the course of the year. Blick will make every effort to deflect cost increases to minimize the impact to our customers (Blick has not increased catalog prices mid-year in the past decade). Unfortunately, current market predictions indicate significant cost increases that Blick may not be able to fully absorb.

Discount Exclusions

- **Sale catalogs** You will receive the **lower of the sale price or catalog discount** off the "REG" price.
- **Web prices** You will receive the **lower of the web price** at the time of order **or your catalog discount** by placing the discount reference code listed above in the discount code box in your shopping cart. Note: web prices may fluctuate daily.
- **Quantity pricing** You will receive **the lower of the quantity break, for the quantity ordered, or your discount** from the "EACH" price.
- **Drop-ship items** Any item with the **letter F** in the catalog item # prefix or noted as **factory-direct** online.
- **Other** Cannot be used in conjunction with additional **coupons or other promotions**.

Free Freight Exclusions

- **Oversized or heavy weight** items (i.e. paper rolls, linoleum rolls, Master Etch or 999 presses, or any item indicating additional handling)
- 50-lb boxes of clay or **ANY modeling material** totaling 50-lbs or greater in weight
- **Drop-ship items** (any item with the letter F in the catalog item # prefix or noted as **factory-direct** online)
- When ordering sheets of paper or board larger than 18" x 24" in quantities of less than 10, a per-order handling fee applies. Paper or boards may be assorted to reach the quantity of 10.

To place an order

- Phone: **800-447-8192** Fax: **800-621-8293** Email: PurchaseOrders@dickblick.com Online: www.dickblick.com

If you require a freight quote or have questions regarding the exclusions listed above please contact me. We value this opportunity to offer our support as your art supply vendor.

Sincerely,

Heather Havens
Institutional Sales Manager
800-704-7744 x5211, Contracts@dickblick.com

RAMONA UNIFIED SCHOOL DISTRICT
720 NINTH STREET, RAMONA, CA 92065
Phone: 760-787-2036 Fax: 760-788-0337

DATE: October 12, 2018

SUBJECT: Bid #2018-4 FOR: Art Supply & Equipment Bid - Grades 7-12

BID OPENING: November 9, 2018 **TIME:** 2:00 p.m.

Please bid your lowest prices/discounts for the items or services on the attached sheets. Before bidding please read the INSTRUCTIONS, SPECIAL PROVISIONS, BID SHEETS, AND SPECIAL TERMS AND CONDITIONS which are attached.

Submit all bids in a sealed envelope showing the **Bid Number, opening date, and opening time**. Bid must reach the Purchasing Department at the address, date and time listed in the NOTICE TO BIDDERS.

If further information is desired, please call the Purchasing Department at 760-787-2036.

NOTE: BIDS SUBMITTED BY FAX ARE NOT ACCEPTABLE
This form is to be submitted with your bid.

The undersigned hereby proposes and agrees to furnish and deliver the goods or services as bid in accordance with the terms, conditions, specifications, and prices herein quoted. Bid is subject to cash discount of 0 % 0 days.

FIRM NAME: Earlychildhood LLC d/b/a Discount School Supply

SIGNED BY: 
(Manual signature by authorized legal representative—unsigned bids will be rejected)

TITLE: Senior Contract Manager DATE: November 2, 2018

ADDRESS: 20 Ryan Ranch, Suite 200, Monterey, CA 93940

PHONE #: 800-836-9515 FAX #: 800-879-3753

E-MAIL: lwilson@discountschoolsupply.com



20 Ryan Ranch, Suite 200
Monterey, CA 93940

November 8, 2018

Ramona Unified School District
720 Ninth Street
Ramona, CA 92065

Dear Purchasing Department/Doris Fitzpatrick:

Thank you for allowing Discount School Supply® the opportunity to submit our offer to **North Count Educational Purchasing Consortium/Ramona Unified School District Bid #2018-4- Art Supply & Equipment Bid Grades 7-12** Our Mission is to provide teachers and parents with the **BEST brands at the BEST prices with the BEST service.**

DSS is a leading developer, manufacturer, distributor, and retailer of education products which are sold to child care programs, preschools, elementary schools and families. We were founded in 1985 and we have been supplying educational products for 33 years. We are proud to offer the widest selection of the best products at the lowest possible prices, with unbeatable customer service. With a focus on preschool and child care programs, DSS offers more than 5,000 early childhood education products from over 25 different categories. These categories include Arts & Crafts, Dramatic Play, Active Play, Infant & Toddler Items, Furniture, Storage & Equipment, Math, Science, Language, and Special Needs, just to name a few. We provide innovative products you'll find nowhere else – including Colorations®, a line of top-quality arts & crafts materials; and our original BioColor® paint. Discount School Supply also carries popular national brands such as Crayola®, Fiskars® and more, all at the best values. DSS provides unparalleled service to our non-profit and public-sector customers.

Pricing:

Discount School Supply would like to offer you **20% Off** our Current Catalog for all categories Please visit our website at www.discountchoolsupply.com for additional added values.

Shipping:

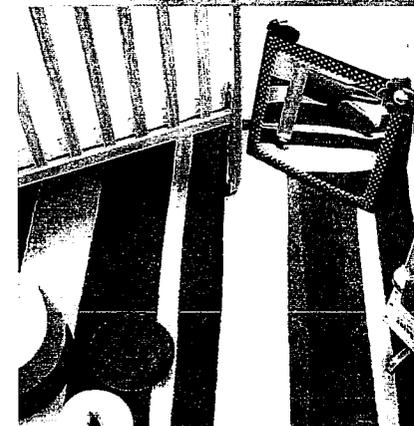
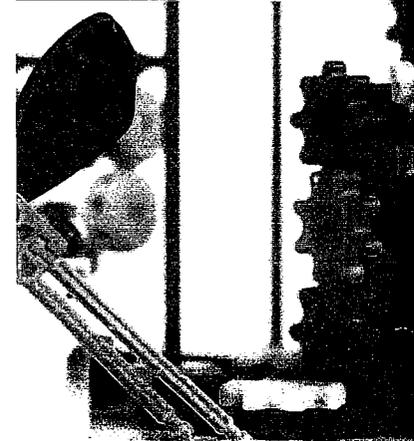
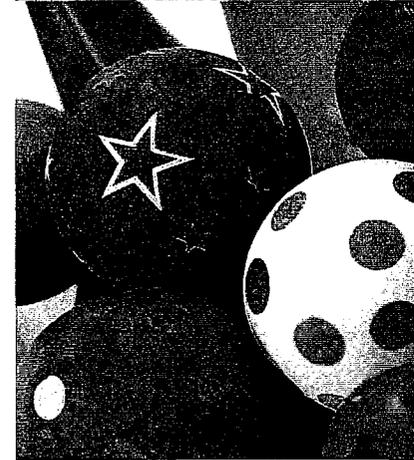
DSS will offer you **Free Delivery** with a minimum order of \$99 on all stock items (excluding items which are pictured with a small truck symbol in our catalog) to one location. Orders that do not meet the \$99 minimum for stock items will be charged a flat rate charge of \$10.

Drop Ship items pictured with a truck symbol will be charged a 15% shipping fee.

Delivery:

Deliveries for stocked items will be 2-5 business days, depending on delivery location. Drop Ship items – Please allow 2-6 weeks for delivery of Drop Ship furniture and equipment items which are noted with a truck icon in our catalog. DSS does not provide assembly, installation or removal of packing materials

Payment terms: Net 30 days



Guarantee & Returns:

Discount School Supply® offers the lowest every day prices backed by a 110% Low Price Guarantee. DSS stands behind all of our products. If you are unsatisfied with any product for any reason, we are here to help and we will make it right. Our hassle-free return policy and no restocking fees make it easy for our customers to obtain a refund or exchange whenever necessary. Please contact Customer Support at 800-627-2829.

Modification to Agreement #8B

(b) **With Respect to any claim asserted by a third party**, Contractor shall defend and indemnify the Consortium Parties and their officers, agents and employees from every claim or demand made and every liability, loss, damage or expense, of any nature whatsoever, which may be incurred by reason of any liability for damages which may arise from the furnishing or use of any copyrighted or uncopyrighted matter or patented or unpatented invention under this Agreement.

Exclusions:

Promotionally-priced items may be excluded from your standard contractual terms as mentioned above, and are subject to review for special pricing. Some specialty items may be excluded from discount. This offer is not valid with any other promotions, discounts or outside the 48 contiguous United States.

If awarded, please submit in writing your acknowledgement of agreement for this awarded bid to lwilson@discountschoolsupply.com so that we can note your account with awarded terms.

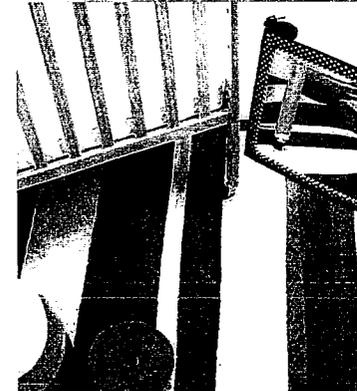
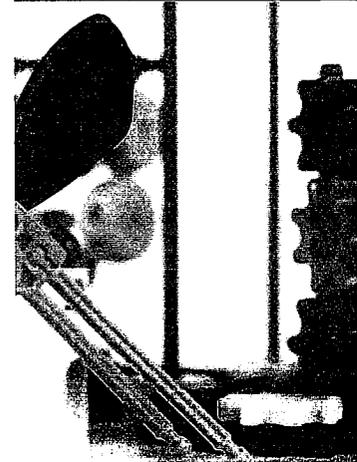
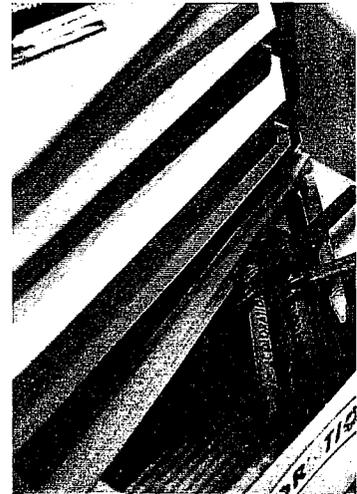
If awarded, this contract will be valid from January 1, 2019 through December 31, 2019. Please reference "NCECP" on purchase orders to receive discount terms.

Once again, thank you for your consideration. We look forward to hearing from you regarding this proposal. Please do not hesitate to contact me at the number below or via e-mail if you have any questions.

Sincerely,



Lydia Wilson,
Senior Contract Manager
Earlychildhood LLC. / Dba Discount School Supply
Phone: 800-836-9515 ext. 5552 Fax: 800-993-3609
lwilson@excelligence.com





Value Added Products and Services

At Discount School Supply, we know educators are looking to save time and money, and resources to help with several services that do just that:

- **Big Savings:** With our incredible everyday values and extra savings for NCPA, budgets will simply stretch further with Discount School Supply.
- **Fast Delivery:** Our *three* distribution facilities strategically located across the U.S. provide fast and cost-effective delivery on in-stock product. We deliver in just three days or less to over 90% of the country. Tracking information can be provided as soon as your order ships.
- **Program Correlations:** ITERS, ECERS and other scales are widely used as benchmarks for quality in programs across the U.S., and we make it easy to shop for products correlated to these scales. Simply visit the Resources section of our website to learn more.
- **New Center Openings & Expansion Services:** When it's time to expand or start anew, Discount School Supply is here to help with our expert New Center Openings team of professionals. From planning to purchase, to delivery and set-up, we can help you every step of the way. Visit www.discountschoolsupply.com/nco to learn more.
- **State of Art Services** for New Classroom and Center Openings utilizing the exclusive 3D classroom planner.
- **Easy-Order Tools:** We offer OHR – Order Hold and Release – an easy management tool for ordering online. OHR offers organizations to set approval roles and limits to allow for multiple order-placers and order-approvers within an account. We also offer a quick order form online, and favorites lists, which make reorders a snap.
- **Professional Development:** Discount School Supply invites educators to attend hands-on, topical and practical workshops offered by our educational consultants and early education experts.
- **Ideas Galore:** Free, fun and developmentally-appropriate activity ideas are abundant in the Resources section of our website. Need them on the go? We also have two apps available for mobile devices to help teachers easily browse our wide selection of free Arts and Crafts activities, each with clear goals and outcomes for children.
- **Curriculum Connections – Suggested Product Lists –** We make it easy to choose the best products for your classroom.
- **Grant Database:** Programs looking for grant money can be connected to available streams of dollars in their areas of focus by utilizing our online grant database.
- **Solutions for You:** Discount School Supply offers Solution Kits. (STEM, Arts & Crafts Classroom Furniture, Curriculum, and more) Product bundles, split-shipments for multiple classrooms on a single PO, future ship dates, or special orders are not a problem—if you need it, let's talk about it. We're here to make it easy for you.
- **Free Activities:** Explore endless craft ideas for every season. Visit our website for more of great ideas.
- **Access to Everything:** We have access to all of our manufacturer's full product lines, so if there is a size, color or configuration you need for your classroom but don't see it in our assortment, chances are we can get it for you. Simply call us and we'll work to get you what you need.
- **110% Happy Customer Guarantee:** We want you to be satisfied with your purchase and if for whatever reason you are not, we are here to make it easy with our hassle-free returns and no restocking fees.

RAMONA UNIFIED SCHOOL DISTRICT
720 NINTH STREET, RAMONA, CA 92065
Phone: 760-787-2036 Fax: 760-788-0337

DATE: October 12, 2018

SUBJECT: Bid #2018-4 FOR: Art Supply & Equipment Bid - Grades 7-12

BID OPENING: November 9, 2018 TIME: 2:00 p.m.

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If further information is desired, please call the Purchasing Department at 760-787-2036.

NOTE: BIDS SUBMITTED BY FAX ARE NOT ACCEPTABLE
This form is to be submitted with your bid.

The undersigned hereby proposes and agrees to furnish and deliver the goods or services as bid in accordance with the terms, conditions, specifications, and prices herein quoted. Bid is subject to cash discount of N/A % _____ days.
FIRM NAME: Nasco Education LLC

SIGNED BY:  **Justin Jeffrey**
(Manual signature by authorized legal representative—unsigned bids will be rejected) Contract Sales Manager

TITLE: Contract Sales Manager DATE: 10/16/18

ADDRESS: 901 Janesville Ave Fort Atkinson, WI 53538

PHONE #: 800-558-9595 FAX #: 800-372-1236

E-MAIL: quotes@enasco.com

Specifications Bid Form

The North County Educational Purchasing Consortium is seeking Art Supply & Equipment Grades 7-12 bids for the period **January 1, 2019 through December 31, 2019**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

** Please See attached*

List catalogs that apply to discount: *Art Education*

Exclusions:

** please see attached*

Freight % to be added on orders under \$100: _____ %

CATEGORIES	BID PERCENTAGES
<i>Art Education</i>	<i>20%</i>

Signed: _____

[Signature]
 Authorized Legal Representative

Typed Name: *Justin Jeffrey, Contract Sales Manager*

Company: *Nasco Education LLC*

Date: *10/17/18*

****Must be completed, signed and returned with bid****

Catalog Discount For:
North County Purchasing Consortium #2018-4

Nasco Quote Number: 35525
Valid: 1/1/19-12/31/19

Nasco Catalogs:
Art Education

Discount Off Unit Price:
20%

\$99.00 minimum order requirement after discount is applied to receive free shipping*

TERMS: Net 30 days, with approved credit

DELIVERY: Approximately 3-5 business days upon receipt of order

FREE SHIPPING: Nasco pays ground shipping to school facilities except for live material ("LM" prefix), or items with a truck logo (🚚). Truck shipments are dock delivery, Call 1-800-558-9595 for answers to your shipping questions.

NOTE:

- Catalogs are mailed annually to teachers upon publication, or visit us at www.eNasco.com to browse our complete product offering.
- For instructions on how to use your quote online, please visit <https://www.enasco.com/how-to-use-my-quote-number>
- Ready-or-Not Tot® and accessories, STEM 101 Kits, NICERC Kits, *Xenopus* frogs, live material coupon cards and items with an "NA" or "NZ" prefix are not discounted.
- A hazardous material surcharge will be added to items with a black diamond (◆) or D.O.T. symbol.
- Discounts are off current unit price. Qualifying orders will automatically receive the quantity price if lower than the discounted unit price.
- Discounts not valid with any other coupons, offers, sale flyers, or website promotions.
- All other catalog terms apply.
- Please include quote number on all orders.



Justin Jeffrey
Contract Sales Manager

RAMONA UNIFIED SCHOOL DISTRICT
720 NINTH STREET, RAMONA, CA 92065
Phone: 760-787-2036 Fax: 760-788-0337

DATE: October 12, 2018

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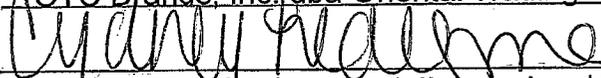
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If further information is desired, please call the Purchasing Department at 760-787-2036.

NOTE: BIDS SUBMITTED BY FAX ARE NOT ACCEPTABLE
This form is to be submitted with your bid.

The undersigned hereby proposes and agrees to furnish and deliver the goods or services as bid in accordance with the terms, conditions, specifications, and prices herein quoted. Bid is subject to cash discount of _____ % Net 30 _____ days.

FIRM NAME: NOTC Brands, Inc. dba Oriental Trading Company/Mindware

SIGNED BY: 
(Manual signature by authorized legal representative—unsigned bids will be rejected)

TITLE: Bid Supervisor DATE: 10/16/18

ADDRESS: 4206 S 108th St. Omaha, NE 68137

PHONE #: 800-228-0038 FAX #: 877-564-4440

E-MAIL: npsbids@oriental.com

Specifications Bid Form

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All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

Free standard delivery on orders over \$100.00. See additional comments on deviations document.

List catalogs that apply to discount:

OTC Main, Crafts, Educational and Seasonal

Exclusions: Fun Impressions

Freight % to be added on orders under \$100: _____ % Please see attached shipping chart

CATEGORIES	BID PERCENTAGES
All Catagories	5%

Signed: Cydney Ledesma
 Authorized Legal Representative

Typed Name: Cydney Ledesma

Company: Oriental Trading Company

Date: 10/16/18

****Must be completed, signed and returned with bid****



North County Educational Purchasing Consortium c/o Ramona Unified School District
Bid #2018-4 Art supply and Equipment Bid – Grades 7-12
Deviations

- 1) Include the customer number and key code with every purchase order to reduce billing errors.
 - a) The Customer Number for your organization is: # **726716**.
 - b) You may take advantage of special additional offers from catalogs or email. When ordering please include the promo code so that we may apply the offer.

- 1) **A 5% discount will apply to each order.** This discount applies to merchandise only. No discount will be given for shipping and handling charges. Total amount of the discount is removed at the end of the order, not from individual line items.

- 2) **Custom imprint (advertising specialty products)** sold by our **Fun Impressions** group are not eligible for discount.

- 3) **Free Standard delivery on orders over \$100.00.** Free delivery does not apply to the additional per item shipping fee for items in our catalog identified with the symbol of a truck. There is no discount for express delivery charges. Shipping charges are FOB destination, prepaid and added to invoice. Shipping chart is attached.

- 4) Free delivery does not apply to **custom imprint (advertising specialty products)** sold by our **Fun Impressions** group. **Shipping charges are subject to change.**

- 5) URL address: www.orientaltrading.com
 - a) Online Net 30 terms are available. Call the Bid Sales Department for more information. We apologize that our discount offer does not default when orders are placed on line. Phone the bid department to apply your discount to your on line order. Phone 800-228-0038. Or
 - b) Save your items to your shopping cart. The shopping cart does not calculate the discount or shipping charges. [Save] and [Print] after entering all purchases to your shopping cart. Manually calculate the amount of the discount and shipping charges based on your merchandise total. Copies of your shopping cart page may be attached to your purchase order. Submit your purchase order by mail, fax or phone.

- 6) Catalogs - Main, Seasonal, Hands on Fun, Craft, and Fun Impressions are sent frequently during the year. Items may be ordered at any time, but prices are subject to change.

- 7) Merchandise is delivered approximately 7-10 business days after receipt of order. Custom Imprint items may require 30 days or longer for delivery.

- 8) Payments on net accounts due within 30 days of receiving the order. 0% discount for early payment.

- 9) The purchase order number will appear on the invoice and packing slip, but may not appear on the outside of the package. A single copy of the invoice is mailed at the time your order is shipped.

- 10) Claims for missing or damaged items must be made within 30 days of receiving order. All sales are made and consummated with Oriental Trading Company in Omaha, Nebraska.

- 11) We will not have a representative available for on-site visits. Questions or problems may be directed to: Bid Sales Department 800-228-0038.

Oct 2018



Oriental Trading Company
Shipping and Handling Charges (Continental U.S. only)
Free standard delivery Orders over \$150

Orders under \$150.00 F.O.B. destination, charges prepaid and added.
Express shipping charges prepaid and added.

Order Total	Standard	Express 3-5 Business Days	Express 2-3 Business Days
Up to \$25	\$6.99	\$13.99	\$19.99
\$25.01 - \$50	\$9.99	\$16.99	\$22.99
\$50.01 - \$75	\$12.99	\$18.99	\$24.99
\$75.01 - \$100	\$13.99	\$19.99	\$25.99
\$100.01 - \$125	\$14.99	\$20.99	\$26.99
\$125.01 - \$150	\$17.99	\$24.99	\$33.99
\$150.01 - \$200	Free	\$26.99	\$34.99
Over \$200	Free	16 %	18 %

Free delivery does not apply to the additional per item shipping fee for items in our catalog identified with the symbol of a truck.
Free shipping does not apply to Fun Impressions advertising specialty merchandise.

May 28, 2015



**OTC BRANDS, INC.
4206 SOUTH 108 STREET
OMAHA NE 68137-1233**

Substitute W-9

Dear Valued Customer:

Thank you for your recent inquiry. Due to the high volume of request we receive for this information, we have developed this general information / substitute W-9 form. Thank you again for your interest in Oriental Trading Company, Inc.

Very truly yours
Oriental Trading Company
Credit Department

Our Employer Tax ID Number is 27-4791180.

We are a LARGE business concern.

We are exempt from Back-up Withholding.

We are exempt from receiving a Form 1099-Misc.

We sell products only / not services.

Street Address:	4206 S 108 St.	Omaha, NE 68137-1215
Address for Orders:	PO Box 2308	Omaha, NE 68103-2308
Address for Payments:	PO Box 14502	Des Moines, IA 50306

To Charge Orders by Phone: (800) 228-2269
(Mon-Fri 8:00 am - 11:00 p.m., Sat 7:00 am - 8:00 p.m., Sun 9:00 am - 8:00 pm CST)

To Charge Orders Schools, Churches and Nonprofit Organizations (800) 228-0475

TDD Relay Service for the Hearing Impaired (800) 833-7352
(Please ask the operator to call (800) 228-2269)

To Request Catalogs: (800) 327-9678
International Orders (800) 457-6728
Operadores Bilingues (Ingles/Espanol) (800) 537-3857

To Charge by FAX-Domestic (800) 327-8904 fax
Schools, Churches, Non-Profit Organizations (800) 327-8904 fax
International (800) 327-8904 fax

Customer Service (800) 228-0475
(Operadores Bilingues (800) 457-6728)
(Mon-Fri 7:00 a.m. - 9:00 p.m., Sat 8:00 a.m. - 5:30 p.m. CST)

WEBSITE www.orientaltrading.com

We are a wholesaler of toys, novelties, party supplies, and personalized merchandise. All items subject to availability. All prices and rates are subject to change.

10/15
email
Contract

10761472

11/9
KS

RAMONA UNIFIED SCHOOL DISTRICT
720 NINTH STREET, RAMONA, CA 92065
Phone: 760-787-2036 Fax: 760-788-0337

DATE: October 12, 2018

SUBJECT: Bid #2018-4 FOR: Art Supply & Equipment Bid - Grades 7-12

BID OPENING: November 9, 2018 TIME: 2:00 p.m.

Please bid your lowest prices/discounts for the items or services on the attached sheets. Before bidding please read the INSTRUCTIONS, SPECIAL PROVISIONS, BID SHEETS, AND SPECIAL TERMS AND CONDITIONS which are attached.

Submit all bids in a sealed envelope showing the Bid Number, opening date, and opening time. Bid must reach the Purchasing Department at the address, date and time listed in the NOTICE TO BIDDERS.

If further information is desired, please call the Purchasing Department at 760-787-2036.

NOTE: BIDS SUBMITTED BY FAX ARE NOT ACCEPTABLE
This form is to be submitted with your bid.

The undersigned hereby proposes and agrees to furnish and deliver the goods or services as bid in accordance with the terms, conditions, specifications, and prices herein quoted. Bid is subject to cash discount of _____ days.

FIRM NAME: S&S WORLDWIDE

SIGNED BY: [Signature]
(Manual signature by authorized legal representative—unsigned bids will be rejected)

TITLE: Bid Analyst DATE: 10.16.2018

ADDRESS: 75 Mill St. Colchester, CT 06415

PHONE #: 800.642.7354 FAX #: 800.432.2842

E-MAIL: bidse@ssww.com

In order to Qualify for
Special Pricing, Please
Reference BID # 2018-4%
on all Purchase Orders
or other correspondence.

Specifications Bid Form

The North County Educational Purchasing Consortium is seeking Art Supply & Equipment Grades 7-12 bids for the period **January 1, 2019 through December 31, 2019**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements: *

Please see attached contract complete details.

~~ITEMS LABELED E.O.B. (DROP SHIP IN CATALOG WILL BE CHARGED SHIPPING PREPAID AND ADDED TO INVOICE.~~

20% off of Catalog List Price. Not to be combined with Sale Prices, Offer Codes, Internet Specials or Quantity Breaks.

In order to Qualify for Special Pricing, Please Reference BID # *2018-470* on all Purchase Orders or other correspondence

List catalogs that apply to discount: *2018 S&S Education, www.ssw.com*
** all discounts off List Price only.*

Exclusions: *—*

Freight % to be added on orders under \$100: *N/A %*

CATEGORIES	BID PERCENTAGES
All	20% discount

Signed: *Keith A. Snow*
 Authorized Legal Representative

Typed Name: *Keith A. Snow*
 Company: **S&S WORLDWIDE**

Date: *10.16.2018*

****Must be completed, signed and returned with bid****



Ramona Unified School District
720 Ninth Street
Ramona, CA 92065

October 16, 2018

RE: Bid #2018-4 NCEPC Art Supply & Equipment – Grades 7-12 Catalog Discount Terms

To Whom It May Concern:

S&S Worldwide, Inc. would like to extend your organization a 20% catalog discount. Please be aware that this discount will apply to the **catalog current at the time of order placement**; catalogs are printed annually by calendar year (January-December). The discount is off of the **list price**; it will not apply to sale prices, special promotions, quantity breaks, or Internet sales or specials and cannot be combined with offer codes. S&S Worldwide does not provide installations, assembly, or removal of debris. Restocking fees up to 20% may apply to dropship items if returned; fees vary by manufacturer. S&S Worldwide *must* be contacted prior to returning a dropship product so that we can arrange for the return with the manufacturer. **The District will be eligible for free standard ground shipping on all orders***. Please reference contract #2018-4% on all correspondence to receive special pricing.

***Items labeled FOB/Dropship or “not available for free freight,” are not eligible for free shipping.** Freight charges for items not eligible for free freight will be prepaid and added to the invoice. S&S Worldwide cannot quote freight charges at the time of bid submission due to a number of varying factors such as: product weight, order quantity, and annual shipping cost increases. Freight charges assessed on these items are actual freight charges. If the District plans to order item(s) noted as Dropship or “not available for free freight” please contact us for a freight quote at the time of order. The discount does not apply to freight charges.

Orders requiring a truck for delivery do not include unloading and/or inside delivery and liftgate services. If these services are required, please contact our customer service department at 800-243-9232 for a quote at the time of order placement. All orders shipping by common carrier (UPS, Fed EX, USPS) include inside delivery to the ground floor.

Payment terms are net 30 days. Delivery will be made within 30 days ARO.

If you have any questions, please do not hesitate to contact me.

Thank you,

A handwritten signature in cursive script that reads 'Keith A. Snow'.

Keith A. Snow
Bid Analyst

RAMONA UNIFIED SCHOOL DISTRICT
720 NINTH STREET, RAMONA, CA 92065
Phone: 760-787-2036 Fax: 760-788-0337

DATE: October 12, 2018

SUBJECT: Bid #2018-4 FOR: Art Supply & Equipment Bid - Grades 7-12

BID OPENING: November 9, 2018 TIME: 2:00 p.m.

Please bid your lowest prices/discounts for the items or services on the attached sheets. Before bidding please read the INSTRUCTIONS, SPECIAL PROVISIONS, BID SHEETS, AND SPECIAL TERMS AND CONDITIONS which are attached.

Submit all bids in a sealed envelope showing the **Bid Number, opening date, and opening time**. Bid must reach the Purchasing Department at the address, date and time listed in the NOTICE TO BIDDERS.

If further information is desired, please call the Purchasing Department at 760-787-2036.

NOTE: BIDS SUBMITTED BY FAX ARE NOT ACCEPTABLE
This form is to be submitted with your bid.

The undersigned hereby proposes and agrees to furnish and deliver the goods or services as bid in accordance with the terms, conditions, specifications, and prices herein quoted. Bid is subject to cash discount of _____ % _____ days.

FIRM NAME: School Outfitters

SIGNED BY: [Signature]
(Manual signature by authorized legal representative—unsigned bids will be rejected)

TITLE: Sales Manager DATE: 11-1-2018

ADDRESS: 3736 Regent Ave. Cincinnati, OH 45212

PHONE #: 800-260-2776 FAX #: 800-494-1036

E-MAIL: contracts@schooloutfitters.com

Specifications Bid Form

The North County Educational Purchasing Consortium is seeking Art Supply & Equipment Grades 7-12 bids for the period **January 1, 2019 through December 31, 2019**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

SEE Attached Documents

List catalogs that apply to discount:

Our website is our catalog: www.schooloutfitters.com

Exclusions: see attached

Freight % to be added on orders under \$100: varies %

CATEGORIES	BID PERCENTAGES
Art Supplies & Equipment	2%

Signed: 
 Authorized Legal Representative

Typed Name: Jamil Buchanan

Company: School Outfitters

Date: 11-01-2018

****Must be completed, signed and returned with bid****



**SCHOOL
OUTFITTERS**

*Furnishing great
places to learn:*

November 1, 2018

Hello Doris,

Attached is our submission for your Bid #2018-4 for Art Supply & Equipment Bid – Grades 7-12. We are offering you a 2% discount (call for quote) off our already discounted prices on our website www.schooloutfitters.com. Shipping will be added to each order as a separate line and will vary by items ordered. Please let us know if you have any questions at all or need anything else. If you have any questions or wish to place an order please call the School Outfitters Sales Department to receive your contracted price:

School Outfitters Sales Department
1-800-260-2776
1-800-494-1036 (fax)
sales@schooloutfitters.com
<http://www.schooloutfitters.com>

Thank you,

Queenie Takougang
National Contracts Specialist

School Outfitters-Furnishing great places to learn
3736 Regent Avenue
Cincinnati, OH 45212-3724
1-855-619-3281 (phone)
1-855-619-3282 (fax)
queenie.takougang@schooloutfitters.com
<http://www.schooloutfitters.com>

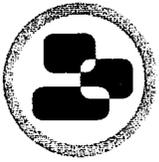
✉ sales@schooloutfitters.com

🌐 www.schooloutfitters.com

☎ 800.260.2776

☎ 800.494.1036

PO Box 141231
Cincinnati, Ohio 45250-1231



**SCHOOL
OUTFITTERS**

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Deviations

- **Freight will be added to each order as a separate line item and will vary by item and manufacturer.**
- **Inside delivery, lift gate, installation, assembly, and removal of debris services are available for an additional charge.**
- **Delivery times may vary by item and manufacturer and all items will drop ship from the manufacturer. Some items are made to order and their delivery time will be clearly communicated at the time of order.**
- **Discounts are being offered off of our already discounted prices on our website:
www.schooloutfitters.com**
 - **Volume discounts are available – call for a quote!**
- **You must call, email or chat to receive your contracted prices.**

E. sales@schooloutfitters.com

I. www.schooloutfitters.com

F. 800.260.2776

F. 800.494.1036

PO Box 141231

Cincinnati, Ohio 45250-1231



**SCHOOL
OUTFITTERS**

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places to learn.*

Have questions?

1-800-260-2776

sales@schooloutfitters.com

www.schooloutfitters.com

School Outfitters Return Policy

You are responsible for inspecting your merchandise when it is delivered. If there is excessive damage or the shipment is incorrect, you should refuse the shipment, locate your order number and call customer service at **1-866-619-1776**.

Occasionally, delivery drivers do not allow enough time for you to inspect the shipment, or the order is delivered while you are not there. If the driver does not allow you time to inspect your shipment, sign for it, noting "damaged" on the bill of lading.

It is your responsibility to fully inspect your merchandise within **five business days** of receipt. If you find you have a problem with damage or an incorrect shipment, you must contact us during this period. We cannot be held responsible for damages or incorrect shipments if you wait beyond this period to inform us.

As long as you contact us during this period, any item that is damaged when it arrives or that does not arrive as ordered (size, color, or features were not as you specified) will be promptly replaced by us at no additional cost to you.

If you order something and it arrives as ordered but you subsequently decide you want or need to return it, you will be responsible for all shipping charges, including return charges. You must contact us within two weeks to return these items. In some cases, you will need to pay a restocking fee of 15-30% as well. (We will try our best to get the restocking fee waived by the manufacturer but we are not always successful.) So if you're not sure about a color or a size, please ask. We want to help you purchase exactly what you want on the first try.

Important Note: Please keep the original cartons in which your order shipped until you are satisfied that your merchandise is correct and undamaged. Most manufacturers will not accept returns of merchandise not in the original packaging, and freight companies often ask to inspect the packaging if a shipment is reported as damaged.

Special Cases

Some items we sell have additional return restrictions. Please make note of the following:

Clearance

All sales of clearance products are final. While individual warranties may still be honored by their respective manufacturers, School Outfitters will not accept returns on any clearance items.

Food Service Items

- If a food service item has been uncrated but is still unused, it may be re-crated and returned to the manufacturer provided it is still in its original condition. However, the restocking fee on these items is typically 25-35%, and you will also be responsible for the return shipping charge. Written authorization from the manufacturer is required prior to returning food service items.



**SCHOOL
OUTFITTERS**

*Furnishing great
places to learn!*

Have questions?

1-800-260-2776

sales@schooloutfitters.com

www.schooloutfitters.com

- Once a food service item has been used, it may not be returned. If there is a mechanical problem with a food service item under warranty, the manufacturer will repair or replace it at no charge to you.

Outdoor Play Equipment

You may return outdoor play equipment as long as it has never been installed or been in storage for more than six months. You will be responsible for the cost of return shipping and any restocking fees, and a prior written return authorization from the manufacturer is required.

Custom Items

A number of items we sell – including some food service and outdoor play items – are made to order and are considered “custom.”

- Some custom items may be purchased directly from our website. Their product descriptions will always include the following notice: “Custom—sorry, no returns.”
- Other custom products are available only when you speak with a member of our friendly sales team. They will always remind you if an item you are ordering is nonreturnable and will include that information on any quote they provide you.

Customer-Assembled Items

Some of our manufacturers consider user-assembled products “used” once they have been put together, even if they are disassembled for return. As such, they may not be returnable.

RAMONA UNIFIED SCHOOL DISTRICT
720 NINTH STREET, RAMONA, CA 92065
Phone: 760-787-2036 Fax: 760-788-0337

DATE: October 12, 2018

SUBJECT: Bid #2018-4 FOR: Art Supply & Equipment Bid - Grades 7-12

BID OPENING: November 9, 2018 TIME: 2:00 p.m.

Please bid your lowest prices/discounts for the items or services on the attached sheets. Before bidding please read the INSTRUCTIONS, SPECIAL PROVISIONS, BID SHEETS, AND SPECIAL TERMS AND CONDITIONS which are attached.

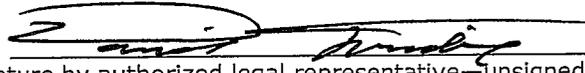
Submit all bids in a sealed envelope showing the Bid Number, opening date, and opening time. Bid must reach the Purchasing Department at the address, date and time listed in the NOTICE TO BIDDERS.

If further information is desired, please call the Purchasing Department at 760-787-2036.

NOTE: BIDS SUBMITTED BY FAX ARE NOT ACCEPTABLE
This form is to be submitted with your bid.

The undersigned hereby proposes and agrees to furnish and deliver the goods or services as bid in accordance with the terms, conditions, specifications, and prices herein quoted. Bid is subject to cash discount of 0 % 30 days.

FIRM NAME: School Specialty, Inc.

SIGNED BY: 

(Manual signature by authorized legal representative—unsigned bids will be rejected)

TITLE: Assistant Secretary

DATE: 11/5/2018

ADDRESS: W6316 Design Drive, Greenville, WI 54942

PHONE #: 1-888-388-3224

FAX #: 1-888-388-6344

E-MAIL: Bidwestnotices@schoolspecialty.com

Specifications Bid Form

The North County Educational Purchasing Consortium is seeking Art Supply & Equipment Grades 7-12 bids for the period **January 1, 2019 through December 31, 2019**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

Discount applies to Supply Items. (Unless catalog bears notation; no other discounts apply; or items indicated with a "N" in the item number as these are Non-discountable items)

Free Freight applies to Supply Items.

List catalogs that apply to discount:

School Specialty Education Essentials Catalog

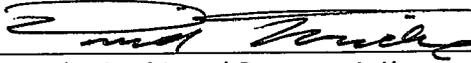
School Specialty Art Education Catalog / SAX

School Specialty Early Childhood Catalog / Childcraft

Exclusions: Net Priced/ Sale Priced Catalogs where notations indicate that no other discounts apply

Freight % to be added on orders under \$100: 0 %

CATEGORIES	BID PERCENTAGES
Art Supplies	List Price less 35% on Supplies

Signed: 
 Authorized Legal Representative

Typed Name: David Fricke

Company: School Specialty, Inc.

Date: 11/5/2018

****Must be completed, signed and returned with bid****



November 5, 2018

Ramona Unified School District
North County Educational Purchasing Consortium
Purchasing Department
720 Ninth Street
Ramona CA 92065

Account # 666630

RE: BID# 2018-4 ART SUPPLY & EQUIPMENT

Terms and conditions:

Discount:

Catalog List Price Less 35% on Supply items in the current School Specialty catalogs listed below*

**School Specialty Education Essentials Catalog
School Specialty Art Education Catalog / SAX
School Specialty Early Childhood Catalog / Childcraft**

*(These catalogs may contain a limited number of items that are listed as "Net Price" and these items are not eligible for any discounts. Also excluded is any catalog that bears notation: no other discounts apply)

Contract Period:

Valid from January 1, 2019 through December 31, 2019. Pricing for contract period effective upon notification of award referencing our Bid #7788810096 to bidwestnotices@schoolspecialty.com.

Freight Terms:

Free Shipping on Supply Items indicated with an item number prefix of 9 or 8.

Sincerely,

A handwritten signature in cursive script that reads "Stephanie Laird".

Stephanie Laird
Bid Operations Coordinator



School
Specialty®

Contact Information

- **Questions regarding this offer:**
Stephanie Laird
W6316 Design Drive
Greenville, WI 54942
Phone (800) 554-7632
Fax (800) 675-1775
Email: bidwestnotices@schoolspecialty.com
- **Territory Sales Manager**
Ryan Schissler
Phone: (949) 505-2525
Fax: 888-388-6344
Email: ryan.schissler@schoolspecialty.com
- **Customer Care:**
Questions regarding order status, shipment status, damages, shortages
Attn: Customer Care Department
W6316 Design Drive
Greenville, WI 54942
Phone (888) 388-3224
Fax (888) 388-6344
Email: <http://www.schoolspecialty.com/contact-us-email>
- **Order Processing:**
To place your order
Attn: Order Department
PO BOX 1579
Appleton, WI 54912-1579
Phone (888)-388-3224
Fax (888)-388-6344
orders@schoolspecialty.com
- **Payment Remit To:**
School Specialty Inc.
32656 Collection Center Dr.
Chicago, IL 60693-0326

RAMONA UNIFIED SCHOOL DISTRICT
720 NINTH STREET, RAMONA, CA 92065
Phone: 760-787-2036 Fax: 760-788-0337

DATE: October 12, 2018

SUBJECT: Bid #2018-4 FOR: Art Supply & Equipment Bid - Grades 7-12

BID OPENING: November 9, 2018 TIME: 2:00 p.m.

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If further information is desired, please call the Purchasing Department at 760-787-2036.

NOTE: BIDS SUBMITTED BY FAX ARE NOT ACCEPTABLE
This form is to be submitted with your bid.

The undersigned hereby proposes and agrees to furnish and deliver the goods or services as bid in accordance with the terms, conditions, specifications, and prices herein quoted. Bid is subject to cash discount of 0 % 30 days.

FIRM NAME: Southwest School & Office Supply

SIGNED BY: A. S. Stokley
(Manual signature by authorized legal representative—unsigned bids will be rejected)

TITLE: Bid Manager DATE: 11/6/18

ADDRESS: 3790 De Forest Circle, Jurupa Valley, CA 91752

PHONE #: (909)980-7777 FAX #: (909)980-7152

E-MAIL: biddesk@southwestschool.com

Specifications Bid Form

The North County Educational Purchasing Consortium is seeking Art Supply & Equipment Grades 7-12 bids for the period **January 1, 2019 through December 31, 2019**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

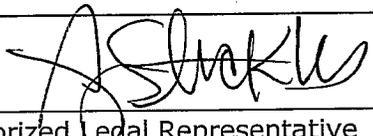
List catalogs that apply to discount:

___ Southwest School & Office Supply List Catalog _____

Exclusions:

Freight % to be added on orders under \$100: 10 %

CATEGORIES	BID PERCENTAGES
ART	30%

Signed: 
 Authorized Legal Representative

Typed Name: Aja Stickler

Company: Southwest School & Office Supply

Date: 11/6/18

****Must be completed, signed and returned with bid****